14 Maple Street, P. O. Box 841, Belchertown, MA 01007 Telephone: 413-323-0423 Fax: 413-323-0448

Karol G. Coffin, M.Ed. Superintendent of Schools E-Mail: kcoffin@belchertownps.org



2017 Pioneer Valley Excellence in Teaching Award Nominees

Winners	School/Position				
Mary Dulchinos	CSS K Teacher				
Virginia Doucette	JBMS /English Teacher				
Nominees	CSS K Teacher				
Cynthia Fourner	SRE/Grade 1 Teacher				
Jillian Nugent	SRE Art Teacher				
Laura McArdle	CHCS Special Education Teacher				
Joanna McNeil	BHS Special Education Teacher				
Elizabeth Teixeira	BHS Art Teacher				
Stephen Walkowicz	CHCS Grade 6 Teacher				



BELCHERTOWN PUBLIC SCHOOLS REGULAR SCHOOL COMMITTEE MEETING February 28, 2017

LOCATION:

Swift River Elementary School Library

TIME:

7:00 p.m.

SCHOOL COMMITTEE MEMBERS: SCHOOL COMMITTEE MEMBERS: Ms. Dawn French, Chair (present); Dr. Thomas Laughner, Vice-Chair (present); Dr. Michael Knapp, Secretary(present); Ms. Myndi Bogdanovich, Member (absent); Mr. Jeff Charron (present)

ADMINISTRATION: Mrs. Karol Coffin, Superintendent of Schools; Mr. Brian Cameron, Assistant Superintendent and Director of Student Support Services; Dr. Shawn Fortin, Director of Teaching & Learning; Mr. Edward Dunn, Contracted School Business Manager; Ms. Christine Vigneux, Principal BHS; Ms. Andrea Mastalerz interim Director CSS

BHS STUDENT ADVISORY COUNCIL REPRESENTATIVES: Mr. Parker Mas

VISITORS: Sue Comstock, TJ Howell, Corina Smith, Ruby Bansal, Laurie Frank, Frankie Murray, Jacquelia Currier, Karen Bourque, Justin Bourque, Cheryl Chabascz, Ryan Chabascz, Sean Calnan, Kerry Calnan, Liam Calnan, Virginia Bilz, Lynn Clark, Hope Guardenier, Brian Meehan

<u>Minutes</u>

Pledge of Allegiance

- I. Call to orderMs. French called the meeting to order at 7:00 pm.
- II. Public comment regarding items on the agenda

 Mr. Howell spoke to the Social Media Policy. Questioned what qualify as "inappropriate"
 and noted the wording was too vague. Who and/or what determines inappropriate. #4
 notes "examples of inappropriate behavior from other districts, as behavior to avoid." In
 addition, the last paragraph notes internet searches of teachers for inappropriate
 materials on-line, there is a better use of administration time. Mr. Howell asked if this is
 the second time up for this item and is it an action item? Ms. French noted this is the
 second time it is up and is an action item.
- III. Special awards and presentations
 - A. BHS Golf Team-Division II Golf Champions
 Superintendent Coffin congratulated the BHS golf team

Jonathan Bechta, Justin Bourque, Liam Calnan, Ryan Chrabascz, Samuel Clark, Nathan Courchesne, Aidan Dupont, David Fredenburgh, Grant Irving, Francis Murray, and Samantha Teschke, on their winning season and winning the Mass Division II championship.

- B. 2017 Dr. Martin Luther King, Jr. Scholarship recipients Hi Chul Chung, Kodwo Ampiah-Bonney Superintendent Coffin congratulated Hi Chul Chung and Kodwo Ampiah-Bonney on receiving the Dr. Martin Luther King Jr. scholarship awards.
- C. Pioneer Valley Excellence in Teaching winners-verbal announcement Dr. Fortin announced the Pioneer Valley Excellence in teaching winners as Mary Dulchinos of CSS, and Virginia Doucette of JBMS. The winning teachers will receive their awards at the next scheduled meeting.
- IV. Update from BHS Student Advisory Council representative Mr. Parker Mas Cold Spring School

Cold Spring School will be continuing their donation drives. Beginning on February 27th through March 10th, they will be collecting new, unopened toothbrushes and toothpaste, and will donate these items to the Amherst Survival Center and Friends of Hampshire County Homeless. Any help and support is very much appreciated.

Swift River Elementary School

Swift River Elementary School will be continuing its literacy initiative for the spring with the program called "One School, One Story" beginning the week of February 27th. The entire school community...teachers, librarians, students, staff, and parents...will all be reading the same children's book at the same time. The program will be enjoyable and engaging for everyone, while celebrating the importance of reading shared around quality literature.

Chestnut Hill Community School

The Chestnut Hill Community School 6th Grade Chorus and Band students have been working hard in preparation for their Annual Winter Concert which will be held on Wednesday, March 1st at 7:00 PM in the CHCS Auditorium. It promises to be a wonderful night of entertainment and all are welcome to attend.

Jabish Brook Middle School

Jabish Brook Middle School students will be attending the Jr. District Rehearsal and Concert at UMASS, Amherst on Saturday, March 18th from 9:00 AM to - 5:00 PM. The bus will leave at 8:00 AM from the school and the Concert starts at 3:00 PM.

Belchertown High School

Belchertown High School will hold the SADD White Ribbon Campaign on Thursday, March 2nd and Friday, March 3rd. On Wednesday, March 8th the Humanities Club Blood Drive will take place in the Auxiliary Gymnasium and the Foreign Language Fair is scheduled for Thursday, March 9th at 6:00 PM in the cafeteria.

V. Approval of minutes (A.I.)

A. February 7, 2017, Regular Session

Motion: Dr. Knapp moved to accept the February 7, 2017 as amended

Second: Dr. Laughner

Vote: 4,0,0

VI. Approval of Warrants and Budget Transfers (A.I.)

A. Accounts payable warrant S/021317, 021317SA

B. Payroll warrants W#1732, W#1734

Motion: Dr. Laughner moved to approve the February 13th, February 6th, and

February 21st warrants Second: Mr. Charron

Vote: 4,0,0

C. Approval of FY17 budget transfers

This item is informational and does not require a vote. Mr. Dunn noted these are the budget transfers for September through December 16th.

VII. Reports and recommendations of the Superintendent

Superintendent Coffin noted, with regard to gender identity, the federal government rescinded control to the state. She received a legal notice noting that Massachusetts already passed law to protect gender identity. This will not impact Massachusetts and adjustments are already being made in the district.

A. BHS School Improvement Plan update

Ms. Vigneux updated the Committee on the BHS school improvement plan. Ms. Vigneux noted the move toward MassCore requirements for graduation.

B. FY 18 Budget Presentations

1) PreK tuition (A.I.)

Motion: Mr. Charron moved to approve the free Pre-K tuition for next year

Second: Dr. Laughner

Vote: 4,0,0

Discussion: Mr. Dunn spoke to the proposal. Currently noted there is a \$2,300 tuition charged for "role model" students. DESE will not count students as enrolled if a tuition is charged. If the program is free tuition, then the students will be counted by DESE in Chapter 70 monies. Reimbursement through the state would be \$2,857 as opposed to the \$2,300 now charged. There are currently 16 students in the program with only the addition of 14 role model students. The program is set up for 2 role model students for every 1 special education student. The estimated cost to change this program in the first year is \$16,000. Ms. Mastalerz spoke to the benefits of this program. There are many advantages to the district. Detractors that were discussed included time of the classes and transportation of role model student.

2) BPS funding history
Superintendent Coffin presented the Committee with the "Budget Story" for

FY17. This will be the start of budget presentation over the next meetings leading toward the April 4th public meeting. She noted the 3 year strategic goals and the 4 strategic goals being;

- K-12 alignment
- professional development
- more community involvement
- type of learning and tools needed
- Mr. Dunn spoke to the 5-year funding history of the district, the percentages breakdown of funding, and the 4% education materials funding was explained.

Breakdown of the district funding was listed as;

- 64 % payroll
- 12 % benefits
- 7 % transportation
- 6 % special education
- 4 % education materials
- 3 % utilities
- 2 % maintenance
- 2 % general operations

Breakdown of educational materials breakdown was;

- 38 % instructional supplies
- 24 % technology
- 20 % student activities
- 15 % professional development
- 3 % curriculum

Superintendent Coffin noted the public budget presentation is scheduled for April 4th. Is still currently waiting to hear from the Finance Committee for a date to present to them.

3) Areas to save: Substitute, teachers prep costs
Superintendent Coffin wanted to bring it to the School Committee's notice the
current system in use for the substitute teacher costs. The Committee discussed
the best use for teachers as subs during their prep periods and the cost
difference to using a substitute versus a teacher with a prep period. Current
substitute costs are \$70 or \$75 per day for a substitute with the cost of a teacher
prep being \$30 per class period. Superintendent Coffin proposed an increase in
the substitute payment.

The Committee asked for more information;

- how often does this happen?
- was there an increase in subs with the last pay increase
- what are other districts paying
- what is the "pool" of subs
- are other districts having the same issues

A. Update as of February 28, 2017
Superintendent Coffin welcomed the new hires to the district; Michelle Andre, Laura Meneke, and Pamela Picard.

IX. Unfinished business

There was no unfinished business.

- X. New business
 - A. BHS Out of State Field Trip Request-NYC (A.I.)

Motion: Dr. Knapp moved to approve the field trip to New York

Second: Mr. Charron

Vote: 4,0,0

Discussion: Sue Comstock presented the request. Cost \$150, 4 students and 9

chaperones.

B. Approval of 2017-2018 school calendar (A.I.)

Motion: Dr. Laughner moved to approve next year's calendar

Second: Mr. Charron

Vote: 4,0,0

- C. Pioneer Valley Chinese Immersion Charter School- Letter of Opposition Superintendent Coffin noted that this expansion was voted down. No further action required.
- XI. Reports of subcommittees
 - A. Curriculum & Instruction (Dr. Knapp/Mr. Charron)

Dr. Knapp noted the met this evening, discussed;

- no policies currently need changing
- supplemental materials for instruction
- Ms. Vigneux spoke to metrics for high school excellence
- Pre-K tuition
- B. Personnel & Policy (Ms. Bogdanovich/Dr. Laughner)
 - 1. Policy AC Nondiscrimination (A.I.)

Motion: Dr. Laughner moved to approve Policy AC - Nondiscrimination

Second: Mr. Charron

Vote: 4,0,0

Discussion: gender identity added, Mr. Charron noted an edit.

- 2. Policy IJNDD Social Media (A.I.)
 This item was tabled and returned to the subcommittee.
- 3. Policy JH Student Absences and Excuses (A.I.)
 Superintendent Coffin requested this item be returned to the subcommittee.

- C. Property & Transportation (Ms. Bogdanovich/Ms. French)
 Ms. French noted they have not met.
- D. Finance & Budget Subcommittee (Dr. Laughner/Mr. Charron)
 Dr. Laughner noted they met yesterday, discussed;
 - fiscal FY 18 budget
 - school choice budget spending
- XII. Reports of school department liaisons
 - A. Healthy & Safer Schools Advisory Committee (Ms. French)
 Ms. French noted they have not met.
 - B. Technology Working Group (Dr. Laughner)
 Dr. Laughner noted they have not met.
 - C. Collaborative for Educational Services (Dr. Knapp)
 Dr. Knapp noted they will meet later in March.
 - D. RADAR (Dr. Laughner, Mr. Charron)
 Mr. Charron noted they met since Feb 8th.

XIII. Correspondence

- A. Agenda, February 28, 2017
- B. February 7, 2017, Minutes
- C. Accounts Payable and Payroll Warrants
- D. FY17 Budget transfers
- E. BHS School Improvement Plan update
- F. FY18 Budget documents
- G. Personnel update
- H. BHS Out of State Field Trip request
- 2017-2018 school calendar draft
- J. Pioneer Valley Chinese Immersion Charter School Commissioners recommendation
- K. Policy AC Nondiscrimination
- L. Policy IJNDD Social Media
- M. Policy JH Student Absences and Excuses

XIV. Vote to enter into Executive Session under M.G.L. 30A, §21, Part 3 to discuss strategy with respect to collective bargaining Unit A, Teacher, Unit C, Custodians, and negotiations with Single Contracts Employees and/or litigation as conducting said business in open session would have a detrimental effect on the School Committee's bargaining or litigation position. The committee will return to open session.

School Committee voted to enter into executive session at 8:56 pm. They will not return to open session.

Vote:

Dawn French - yes Thomas Laughner - yes Michael Knapp - yes Myndi Bogdanovich - absent Jeff Charron - yes

XV. Adjourn

Motion: Dr. Laughner moved to adjourn at 9:49 pm

Second: Mr. Charron

Vote: 4,0,0

Respectfully submitted by,	
Ramona Griffin Non-Confidential Recording Secretary to the School Committee	
School Committee members' signatures:	
, Dawn French, Chair	
, Thomas Laughner, Vice Chair	
, Michael Knapp, Secretary	
, Myndi Bogdanovich, Member	
, Jeff Charron, Member	

Vision Statement

Belchertown students, both individually and collaboratively, will be innovative thinkers, problem solvers and unique, creative contributors to their community and the world

Mission Statement

In the pursuit of excellence and the development of life-long learners, it is the mission of the Belchertown Public Schools to challenge and engage all students in a respectful, positive learning environment that fosters personal, social and academic growth in order to achieve success in a global society.

The Belchertown School Committee conducts its business in open session pursuant to Chapter 30A, Section 21 of the Massachusetts General Laws. The public is welcome to comment only on items on the agenda for this meeting as noted above. If you wish to address the School Committee regarding an item not on the agenda for this meeting, please contact the Superintendent of Schools at 413.323.0423 or via email at superintendent@belchertown.org to determine the best way to address your concerns (see School Committee Policy BEDH).

Belchertown Public Schools

FEBRUARY 27, 2017

Warrant S/022717

SCHEDULE OF INVOICES - PAYABLE TO THE TOWN ACCOUNTANT

The following invoices of the Belchertown Public Schools, amounting to the aggregate of

\$393,364.59, have been approved by the School Committee and you are requested to place same on a warrant for payment. I (we) hereby certify, under penalty or perjury, that the statements set forth in this payroll (bills) are true to the best of my (our) knowledge and belief.

D. French
T. Laughner
J. Charron
M. Knapp
M. Bogdanovich

The attached Schedule of Invoices has been reviewed by the School Business Manager and/or the Superintendent and is accurate to the best of our knowledge.

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153,147.88 21,147.50 220,31 1,203.31 2,048.38 -2,048.39 -2,048.30 1,665.50 1,665.50 12,974.46 1,000.00 -46,749.40 6,403.88		15,989.00 8,412.21 6,586.38 .00		-37,425.00 -25,019.03		-381,332.79 -641,529.86		-1,273.73 -10,277.55 -6,440,028.46 -476,300.65 -122,279.52		-4,471,470.19 -4,471,470.19 -4,471,470.19		3,000.00	AVLB BUDGET	-

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] w	AVLB BUDGET

Belchertown Public Schools

MARCH 13, 2017

Warrant . s/031317

SCHEDULE OF INVOICES - PAYABLE TO THE TOWN ACCOUNTANT

The following invoices of the Belchertown Public Schools, amounting to the aggregate of

\$283,608.75, have been approved by the School Committee and you are requested to place same on a warrant for payment. I (we) hereby certify, under penalty or perjury, that the statements set forth in this payroll (bills) are true to the best of my (our) knowledge and belief.

D. French

T. Laughner

M. Knapp

M. Bogdanovich

The attached Schedule of Invoices has been reviewed by the School Business Manager and/or the Superintendent and is accurate to the best of our knowledge.

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FOOD PURCHASED MISCELLANEOUS SUPPLIES SALES TAX ON MEALS

800.00 22.70 7,681.64 916.96 91.83

-115,437.98 -10,300.25 -6,440,050.28 -476,300.65 -26,555.18

CONTRACTED SERVICES

FUND TOTAL

34,315,43

GENERAL BLDG MAINTENAN SOFTWARE COMP.
TECHNOLOGY MISC & SUPP

29,259.43 5,013.20 42.80

-4,531,445.68 -4,531,445.68 -4,531,445.68

AMOUNT

AVLB BUDGET

-2017 -2016 -2017 -2017

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OTHER INSTRUCTIONAL MA
CONT SERVICE
TUITION: PRIVATE SCHOOL

1,180.00 415.97 2,004.50 8,926.68

1,725.68 2,706.86 -1,447.00 6,586.38

FUND TOTAL

6,469.12

FUND TOTAL

12,527.15

HIRED SNOW REMOVAL
CONTRACTED SERVICES
ATHLETIC TEAMS TRANSPO

3,304.20 1,292.00 1,847.92 25.00

-131,772.86 -383,894.79 -643,377.78

FUND TOTAL

9,513.13

WATER
TRASH REMOVAL
TELEPHONE
HIRED SNOW REMOVAL
MAINTENANCE/HVAC SYSTE
ELECTRICAL REPAIRS
PLUMBING REPAIRS
PLUMBING REPAIRS
PH MONITORING
PEST CONTROL
FIRE ALARM MONITOR
EQUIPMENT MAINTENANCE
SCHOOL VANS MAINTENANC
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12,158.

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CONT SERVICE
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PRINTING
OFFICE SUPPLIES
CUSTODIAL SUPPLIES
HEATING OIL
ELECTRICITY/BUILDINGS

15,112.00 1,575.88 1,575.88 1,275.88 12,482.96 -81,935.87 -6,173.88 6,403.88 7,611.63

WARRANT:

s/031317 03/13/2017

			PUND ORG 095 123200 095 192110 095 192110 095 192210 095 1922353 095 1922353 095 1922353 095 2222350 095 2222430 095 2222430 095 342420 095 5232430 095 5232430 095 763510 095 763510 095 763510 095 763510 095 763510 095 763510 095 763510 095 763510 095 772445	
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			ACCOUNT 095 -012-3200 095 -019-2110 095 -019-2110 095 -019-2110 095 -019-2333 095 -019-29000 095 -019-9000 095 -021-2351 095 -021-2351 095 -022-2451 095 -022-2451 095 -034-2450 095 -053-2450 095 -053-2450 095 -076-3510 095 -076-3510 095 -076-3510 095 -076-3510 095 -076-3510 095 -076-3510 095 -076-3510 095 -076-3510 095 -076-3510	
GRAND TOTAL	WARRANT SUMMARY TOTAL	FUND TOTAL	OFFICE SUPPLIES CONT. SERVICES LEGAL SERVICES TRAVEL EXPENSE INSERV TRAIN SUPPLIES CLASS TUTITION: PRIVATE SCHOOL TUTITION: COLLABORATIVE SUPPLIES CLASS TESTING/ASSESSMENT MAT MEMBERSHIP FEES CLASSROOM SUPPLIES CLASSROOM SUPPLIES COPIER RENTAL/LEASING MEMBERSHIP FEES COPIER RENTAL/LEASING MEMBERSHIP FEES CLASSROOM SUPPLIES CLASSROOM SUPPLIES COPIER RENTAL/LEASING MEMBERSHIP FEES CLASSROOM SUPPLIES OFFICE SUPPLIES OFFICE SUPPLIES CLASSROOM SUPPLIES OFFICE SUPPLIES FENTAL POLICE SERVICES EQUIPMENT SUPPLIES FIELD TRIP TRANSPORTAT BOOKS/MAGAZINES/PERIOD EQUIPMENT/SUPPLIES TECHNOLOGY MISC. SUPPL	
283,608.75	283,608.75	[√] 220,783.92	AMOUNT 229.27 8,521.88 2,985.30 140.00 2,184.00 2,184.00 2,184.00 2,184.00 2,184.00 1,189.60 4,189.60 7,66.05 883.44 883.44 883.44 883.44 1,14.98 1,14.98 1,14.98 1,14.98 2,080.00 1,429.46 1,528.00 370.80	
			AVLB BUDGET -103,364.30 -18,500.00 -3,368.04 -60,086.45 -2,009.45 -38.37 -28.37 -28.37 -28.30 -00 -2,136.96 -1,541.66 626.42 -6,182.26 626.42 -6,182.26 6,182.26 6,182.26 1,990.22 1,172.59 1,14.56 82.45	

Belchertown Public Schools

MARCH 13, 2017

WARRANT 031317SA

SCHEDULE OF INVOICES - PAYABLE TO THE TOWN ACCOUNTANT

The following invoices of the Belchertown Public Schools, amounting to the aggregate of

\$1,475.00 have been approved by the School Committee and you are requested to place same on a warrant for payment. I (we) hereby certify, under penalty or perjury, that the statements set forth in this payroll (bills) are true to the best of my (our) knowledge and belief.

D. French

T. Laughner

V. Charron

M. Knapp

M. Bogdanovich

The attached Schedule of Invoices has been reviewed by the School Business Manager and/or the Superintendent and is accurate to the best of our knowledge.

03/08/2017 11:13 TOWN OF BELCHERTOWN abeaupre WARRANT SUMMARY			P 2 apwarrnt
WARRANT: 031317SA 03/13/2017			
FUND ORG ACCOUNT		AMOUNT	AVLB BUDGET
089 89334 STUDNET ACTIVITY E 089 -300-334 -300-55110 -	SUPPLIES CLASS	1,475.00	-21,494.10
CASH ACCOUNT 10000 10400 BALANCE 21,699,320.93	FUND TOTAL	1,475.00	
	WARRANT SUMMARY TOTAL	1,475.00	
	GRAND TOTAL	1,475.00	

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Belchertown Public Schools

FEBRUARY 27, 2017

WARRANT 022717SA

SCHEDULE OF INVOICES - PAYABLE TO THE TOWN ACCOUNTANT

The following invoices of the Belchertown Public Schools, amounting to the aggregate of

\$4,171.60, have been approved by the School Committee and you are requested to place same on a warrant for payment. I (we) hereby certify, under penalty or perjury, that the statements set forth in this payroll (bills) are true to the best of my (our) knowledge and belief.

D. French
T. Laughner
J. Charron
M. Knapp
M. Bogdanovich

The attached Schedule of Invoices has been reviewed by the School Business Manager and/or the Superintendent and is accurate to the best of our knowledge.

02/21/2017 14:18 abeaupre	4:18 TOWN OF BELCHERTOWN WARRANT SUMMARY			P 2 apwarrnt
WARRANT:	022717SA 02/27/2017			
FUND ORG	ACCOUNT		AMOUNT	AVLB BUDGET
089 89319 089 89334	STUDENT ACTIVITY H 089 -300-319300-000-55110 - STUDNET ACTIVITY E 089 -300-334 -300-55110 -	CLASSROOM SUPPLIES SUPPLIES CLASS	3,500.63	-2,089,836.15 -20,019.10
CASH ACCOUNT	CASH ACCOUNT 10000 10400 BALANCE 23,232,029.44	FUND TOTAL	4,171.60	
25 Jin 475 Cir (27) Cir (17) C		MANDDANT CIMMADY TOTAL	/ 177 60	
		GRAND TOTAL	4,171.60	

Belchertown Public Schools

MARCH 6, 2017

WARRANT #1736

SCHEDULE OF PAYROLL - PAYABLE TO THE TOWN ACCOUNTANT

The following payroll of the Belchertown Public Schools, amounting
to the aggregate of $\frac{5}{727,696.33}$, have been approved by the
School Committee and you are requested to place same on a warrant
for payment. I (we) hereby certify, under penalty or perjury,
that the statements set forth in this payroll (bills) are true to
the best of my (our) knowledge and belief.
Level Gor
BUDGET TOTAL \$ 69.6,751.16

The attached Schedule of Payroll has been reviewed by the School Business Manager and/or the Superintendent and is accurate to the best of our knowledge.

30,945.17

GRANT AND REVOLVING TOTALS

WARRANT: 1736

03/03/2017 11:14 abeaupre

|TOWN OF BELCHERTOWN |PAY BY WORK LOCATION

Pay Period 02/24/2017 To 03/02/2017

PAYROLI TYPE: REGLI AR PR

09/2017	AMOUNT	646,509 10,159.29 10,159.29 11,150.00 11,150.00 11,150.00 11,150.00 11,150.00 11,150.00 11,160.00 11
CHECK DATE: 03/09/2017	HOURS	21,944.70 13.00 13.00 13.50 598.70 69.00 1448.50 146.75 9.00 70.00
PAYROLL TYPE: REGULAR PR	PAY TYPE	100 REGULAR 150 PART TIME 200 OVERTIME 225 DOUBLE TIME 275 TCHR LONGVTY 280 SICK BANK 400 VACATION 500 BEREAVENENT 700 ATHLETICS 705 CLASS COVRGE 711 LONG-TERM SU 714 CONTRACTED 715 CONVENOR 715 CONVENOR 716 CONTRACTED 717 INSERVICE TRAINING 718 PROFESSIONAL DEVELOPMENT 725 GRADE COORD 726 CURRICULUM L 730 LIBRARY/A.V. 735 BUDGETPREP 740 DEPT.CHRMN 745 HEAD TCHR 745 HEAD TCHR 755 BAND/MUSC DR 820 FLOATING HOL 900 OFF DUTY WRK

727,696.33

24,635.65

TOTALS

FY18
Prioritized Recommendations

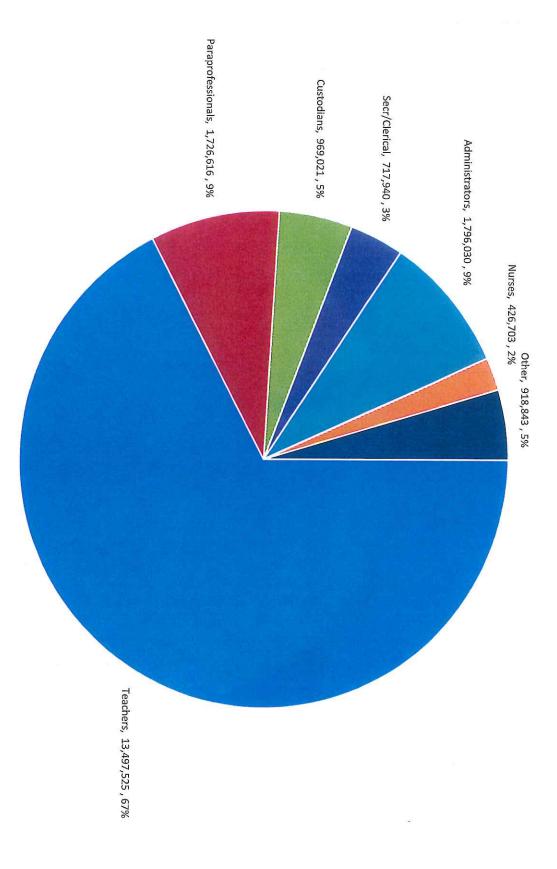
mandated items	Priority	₹								
Required Needs		Orig	Orig Prop	Adı	Admin Rec	Cuts	Deci	Decrease		Capital
										()
Central Office									\$ 9,000	es r
Cop Sync (security link w/BPD)	_	S	9,000	S	9,000		S	1		
		S	1							
		↔	1							
Technology									\$ 98,400	⇔
Chromeboxes to replace VDS	_	()	22,000	S	22,000	\$21,900 retire Virtual Desktop (LS reflects)	S	_		3.2
Internet Access Upgrade (E-rate pays \$6K)	N	↔	6,000	()	6,000	ense (reflecte	69	,		
Wireless APs @ SRE (E-rate pays \$35K)		S	25,400	S	25,400		S	1		
add Systems Administrator position	4	1,000,000	45,000	↔	45,000		co ·			
Hrdwr Replacement Increase for Chrome	Οī	↔	ı				6			
Curriculum & Instruction									\$ 16,000	⇔
Engineering Curriculum & PD		₩.	8,000	49	8,000		S			
SEL Curriculum & PD		↔	8,000	€9	8,000		69	,		
Conference Attendance/PD	ω	S	5,000				€ .	1		
Administrator PD	4	÷	5,000				S	1		
Intern/Outreach Coordinator	(J)	(S)	50,000				69	1		
STEM Coach/Integration Specialist	6	S	60,000				€9	1		
Belchertown High School								L	\$ 65,000	\$ 25,200
Maintain Math Teacher		S	ı			Retirement of Paraprofessional	S	22,000		
Restore English Teacher	2	\$	55,000	49	55,000	Foreign Language New Textbooks	€9	500		
Toner supplies	ယ	S	7,000	\$	7,000	English New Textbooks	S	500		
NEASC - co-chair stipends	4	\$	3,000	\$	3,000	Science New Textbooks	S	500		
Oriole Program Supplies	5	↔	500			Social Studies New Textbooks	S	500		
Chromebooks (four carts)	6	\$	30,000				S	400		
Add STEM Teacher	7	↔	55,000			Guidance Printing	S	200		
Credit Recovery Program	œ	\$	10,000			Guidance Supplies	S	100		
Add Art Teacher (MA Core)	9	↔	55,000			PE Classroom Supplies	↔	500		
VHS - more seats	10	\$	10,000				S	ı		1
BHS Alumni Career Fair	1	€9	500				49	ı.		
All State Music Participants	12	↔	1.500				69	ı		

FY18 Prioritized Recommendations

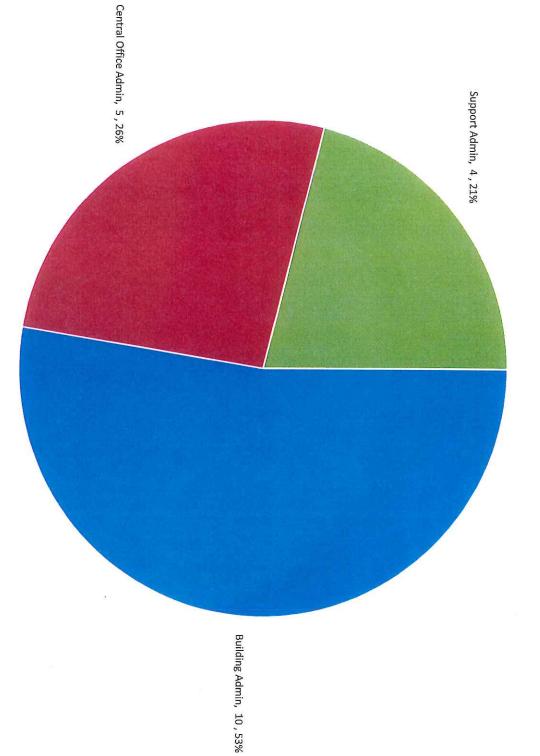
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1 69	€					
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	-			1	S	
	1	Territoria (20,000	-	Increase hardware/software instr mtls
	-		\$ 55,000	55,000	2	
_	1		\$ 25,000	25,000	\$	CE program
80,000 \$ -	\$ 80,0					Special Education
	ı			1	S	
	Θ			11,500	2	add .5 IN Para for Pre-K Prog
1000000	-			27,500	\$	Pre-K Teacher
- 						Cold Spring School
	ı			5,000	4 \$	
				1	€9	sment
				25,000	2 \$	
	1		\$ 55,000	55,000	\$	
55,000 \$ -	\$ 55,0					Swift River Elementary
				800	\$	
				2,000	S	
			\$ 7,000	14,000	3 \$	cess Paras
	1			55,000		
			\$ 7,000	27,000	3	gy
14.000 \$ -	မ					Chestnut Hill Community School
	r			30,000	6	
				10,000	€9	coverage
				40,000		as
			\$ 15,000	15,000	မာ	devices for on-line testing (60@\$250)
				30,000		Social Outreach Worker
				65,000	<u>\$</u>	add Adjustment Counselor
15.000 \$ -	\$ 15.0					Jabish Brook Middle School
S Capital	Decrease	Cuto	Committee of the Control			
F		O ato	Admin Rec	Orig Prop		
					Priority	mandated items P

FY18
Prioritized Recommendations

mandated items	Priority	rity				
Required Needs		Orig Prop	Admin Rec	Cuts	Decrease	Capital
						sə .
add user to SNAP Program	-7	\$ 280			<i>€</i> 9	
add Cloud Service to SNAP	2	\$ 220				
new thermometer for CSS	ω					
Maintenance					1000	000 \$ 25 002
OJT Maintenance Coordinator	_	\$ 25,000	\$ 25,000	Decrease Building Maint, Projects	\$ 25,002	
		\$		A.C.		
BPS District Total		\$ 1,009,449	\$ 377,400		\$ 50,202	
		Needs Incr				
		\$ 959,247	\$ 327,198			
Level Service increase		\$ 928,757	\$ 928,757			
loval Society Monda Income						
Level Service + Needs Hicrease		\$ 1,888,004	\$ 1,255,955			
District Priorities Identified 2-8-17						
Tophology	-					
Class Size						
Inclusion						
Staff.						
במונוו						
III III						



FY18 Administrative Positions



adow \$75.00 \$75.00 \$70.00 \$75.00 \$70.00 \$75.00 \$70.00 \$75.00 \$70.00 \$75.00 \$80.00 \$80.00	ngmeadow \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00	District Belchertown	w/o License \$ 70.00	w/ License \$ 75.00	Substitute Survey Comments	
ngmeadow \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00	\$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00 \$ 75.00	Easthampton	\$ 75.00	\$ 85.00	after 31 days in same assignment placed on salary Sched	y Sched
\$ 70.00 \$ 75.00 \$ 70.00 \$ 75.00 \$ 70.00 \$ 75.00 \$ 80.00 \$ 80.00	\$ 70.00 \$ 75.00 \$ 70.00 \$ 75.00 \$ 70.00 \$ 75.00	Fact I ondmeadow	\$ 75 00	\$ 75.00		
\$ 70.00 \$ 75.00 \$ 80.00	\$ 70.00 \$ 75.00 eadow \$ 80.00	Granby	\$ 70.00	\$ 75.00		
\$70.00 \$75.00 eadow \$80.00	\$ 70.00 \$ 75.00 eadow \$ 80.00 \$ 80.00					
\$ 70.00 \$ 75.00 eadow \$ 80.00	\$ 70.00 \$ 75.00 eadow \$ 80.00 \$ 80.00					
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\$70.00 \$75.00 eadow \$80.00 \$80.00	\$70.00 \$75.00 eadow \$80.00 \$80.00					
\$ 70.00 \$ 75.00 eadow \$ 80.00	\$ 70.00 \$ 75.00 eadow \$ 80.00 \$ 80.00		-			
\$70.00 \$75.00 eadow \$80.00 \$80.00	\$70.00 \$75.00 eadow \$80.00 \$80.00					
\$70.00 \$75.00 eadow \$80.00 \$80.00	\$70.00 \$75.00 eadow \$80.00 \$80.00					
eadow \$80.00 \$80.00	eadow \$80.00 \$80.00	Hadley	\$ 70.00	\$ 75.00		
\$80.00	\$ 80.00					
\$ 80.00	\$ 80.00					
\$80.00	\$80.00 \$80.00					
\$ 80.00	\$80.00 \$80.00					
\$80.00 \$80.00	\$ 80.00 \$ 80.00			_		
\$ 80.00 \$ 80.00	\$80.00 \$80.00					
\$80.00 \$80.00	\$80.00 \$80.00					
		Longmeadow	\$ 80.00	\$ 80.00	after 21 consecutive days - B step 1 (retroactive to day 1)	to day 1)
				-		

	Southwick-Tolland \$ 8		Normampion \$5	
	\$ 85.00			\$ 70.00
	\$ 90.00	6 0 0		
	Long Term = 60% of B-1 rate	process is much different. They do not have a problem. Their process is much different. They do use School Springs, they have all applicants go into the Superintende office. Fill out application, they COI checked and provided fingerprinting information and then a list is compil all applicants and distributed to the schools. The schools are then required from the list.	\$85/day for Retired Tchr; \$70/day Student Tchr	legree held
	They have a stipended coordinator that indviduals contact and then she calls the subs on the list to fill positions. They do not have an extra subs but tend to have enough with the list of available subs that they do have. She mentioned that their district is going to begin possibly placing ads on their social media sites	They do not have a problem. Their process is much different. They do not use School Springs, they have all applicants go into the Superintendent's office. Fill out application, they CORI checked and provided fingerprinting information and then a list is compiled of all applicants and distributed to the schools. The schools are then required to call subs. There is no interview process. If a sub does not workout for the school or there are concerns they are removed from the list.	They have a very difficult time hiring and keeping subs.	They indicated that due to their continued professional development within the district their need for subs is substantial and their list of subs is getting smaller and smaller. She said they have found that the biggest issues is getting administrators to interview so they have started to have a group of admins due a day of interviews together.

	\$ 172,330.21	-	152,018.21 \$ 20,312.00 \$	152,018.21	By Source \$
			7		
			1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
FY14 Homeless Transportation			\$ 20,312.00		
	••••			91,061.39	24-Jun-14 \$
Admin Act QE 12-31-13/Dir Svc Int QE 3-31-14					
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Admin Act QE 9-30-13	4 P I T				
Dir Svc Int QE 9-30-13	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7				4-Feb-14 §\$
Admin Act QE 6-30-13	<u>.</u>				17-Jan-14 🛙 \$
Admin Act QE 3-31-13				10,707.75	4-Sep-13 : \$
Saloti	i otal KeV	other rev	McK-Vento	Medicaid	date
					·
	\$ 183,884,44	\$	\$ 6,688.00	177,196.44	By Source \$
		777777777777777777777777777777777777777	***************************************	***************************************	
		741711			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
				F	
	72.12		•		
FY15 Homeless Transportation			\$ 6,688.00	***************************************	30-Jul-15
Direct Svc Cost FY14		3		83,065.81	
Admin Act QE 12-31-14/Dir Svc Int QE 3-31-15				35,105.46	
			2624	13,437.43	8-May-15 \$
Dir Svc Int QE 9-30-14				2,674.61	
Admin Act QE 6-30-14				15,361.14	
. 0	**************************************			27,551.99	28-Oct-14 \$
nous	lotal Kev	other rev	Mck-Vento	Medicaid	date

	Athletid Fee Increase	e Incre	ease - Pro	 Projected Revenue 	evenue				Acidal Collingation	100	
	F	FY16 Stud	dent Participation	cipation		do	Option 2				
						Tier 1	\$150	FY17 Rev		FY16 Rev	
***************************************						Tier 2	\$200		Athl Rev		
	ļ					Tier 3	\$250			,,,,,	***************************************
	-					ľ	\$300	\$ 66,800	28-Feb	\$ 44,808	\$ 21,992
†····	1	#8	Vars #	Total	FY16 @ \$135	Z	Sport Total	tpq		\$ 68,273	***************************************
Football	က	-	34	34			\$ 8,500		***************************************		
Boys Soccer	ļ	23	21	44			\$ 8,800				
Girls Soccer	ļ	12	17	29		\$200	\$ 5,800				***************************************
Girls Volleyball	2	14	13	27		\$200	\$ 5,400				
ovs Cross Country	ļ		38	38		\$150	\$ 5,700	2			
Girls Cross Country	1		29	29	\$ 3,915	\$150	\$ 4,350	,,,,,	-		***************************************
Golf		13	13	26	\$ 3,510	\$150	\$ 3,900				***************************************
Field Hockey	\ 	14		14	\$ 1,890	\$150	\$ 2,100		,,,,,		
Boys Basketball	2	12	1	23	\$ 3,105	\$200	\$ 4,600				
Girls Basketball	2	11	10	21	\$ 2,835	\$200	\$ 4,200		2010		
Ice Hockey	4		18	18	\$ 2,430	\$300	\$ 5,400	000000000000000000000000000000000000000	,,,,,		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Wrestling	1		4	4	\$ 540	\$150	\$ 600			-	
SAC	2		14	14	\$ 1,890	\$200	\$ 2,800	2			***************************************
Girls Swimming	2		16	16	\$ 2,160	\$200	\$ 3,200				
Cheerleading			10	10	\$ 1,350	\$150	\$ 1,500				***************************************
Baseball	2	14	14	28	\$ 3,780	\$200	\$ 5,600				
	2	16	14	30	\$ 4,050	\$200	\$ 6,000				
Boys Tennis:			16	16	\$ 2,160	\$150	\$ 2,400				
	۲		16	16	\$ 2,160	\$150	\$ 2,400				
Boys Volleyball	7	œ	∞	16	\$ 2,160	\$200	\$ 3,200				
Boys Lacrosse	2	16	16	32	\$ 4,320		\$ 6,400				
Girls Lacrosse	2	16	16	32	\$ 4,320	\$200	\$ 6,400	***************************************			
Boys Track & Field	-		42	42	\$ 5,670		\$ 6,300				
Girls Track & Field	1		29	29	\$ 3,915	\$150	\$ 4,350				
Total Students		169	419	588		_					
Total if all paid full fee					\$ 79,380		\$ 109,900				
Actual Revenue								***************************************			
Estimated @ %							\$ 84,838	31.00		10111111111111111111111111111111111111	
New Revenue:							\$ 23,560				

	Other Fee Increases - Pro	eases - Pro	jected Revenue	nue			Ac	Actual Comparison		
		udent Parti			FY17 Projection	_		111111111111111111111111111111111111111		
	* Stud *	Cur Fee	FY16 Rev	New Fee	Antic Rev	New Rev	FY17 Rev	ļ	FY16 Rev	Diff
		***************************************						Parking		
					*****			ļ		
HS Parking	142	\$110	\$ 15,620	\$125	\$ 17,750 \$	\$ 2,130.00	\$ 17,897	7 28-Feb	\$ 15,064 \$	\$ 2,833
***************************************				***************************************			i fbd	EOY	\$ 15,722	
								••••		
Transportation				voted to keep	SC voted to keep trans fee at same level	le level				
prior to School start	418	\$100	\$ 41.80	\$110	\$ 45.980	\$ 4 180 00				
after School starts	16		69	\$125	\$ 2,000	- 69				
half year passes	216	\$55	69	\$62.50	\$ 13,500	69				·
Total Transportation						40				-Consessions
								Music Rental	<u>a</u>	· · · · · · · · · · · · · · · · · · ·
	***************************************	7						thru	***************************************	
Music Rental	26	\$40	\$ 960	\$50	\$ 1,300	\$ 340,00	\$ 800	3 28-Feb	960	\$ (160)
***************************************	7	***************************************					tbd	EOY	960	960
Total New Revenue				***************************************		\$ 2 470 AN	***************************************			- Constitution of the Cons

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14 Maple Street, P. O. Box 841, Belchertown, MA 01007

Telephone: 413-323-0423 Fax: 413-323-0448

Karol G. Coffin, M.Ed.
Superintendent of Schools
E-Mail: kcoffin@belchertownps.org



Personnel Update – March 20, 2017

		New Hires	1111	
Name	Position	Building		Date
Joyce Purdy	SPED Tutor	District		March 8, 2017
		•		
		1		

	New Resigna	tions Announced			
Name	Position	Building	Date		
Suzanne Chanis	Lunch/Recess Paras	CHCS	March	17, 2017	
Amanda Litz	Lunch/Recess Para.	SRE	March	20, 2017	

	New Retireme	nts/Other Announced	
Name	Position	Building	Date

14 Maple Street, P. O. Box 841, Belchertown, MA 01007
Telephone: 413-323-0423 Fax: 413-323-0448

Kelly Slattery, RD, LDN
Food Service Director
E-Mail: kslattery@belchertownps.org



School Committee Members,

I am excited to begin rolling out the new POS system for the school lunch program and we are scheduled to go live the last week in March. This system, called Mosaic, will improve meal counting and claiming accuracy, and implementing this system is the corrective action to address findings of the DESE review conducted in January.

At the same time, we will be introducing mySchoolBucks.com which allows parents to prepay for school lunch, snack milk, and a la carte items online. Included in your packet are letters to both parents and staff notifying them of this new option. These letters are scheduled to be printed and distributed on 3/14. An email to all parents has also gone out to advertise the new online prepayment system, and to instruct parents look out for the printed letter sent home with students.

As you can see in the letters, we will be offering this new online method of payment but will continue accept checks (and cash) to the schools as we do now. Any parent who cannot get online, or can't do so the last week in March, will be able to sign up at any time that is convenient for them in the future. I will continue to remind parents of the advantages of the online system, and gradually phase out cash and checks coming into schools.

I appreciate your support in this matter.

Kelly Slattery, RD, LDN Food Service Director Belchertown Public Schools

14 Maple Street, P. O. Box 841, Belchertown, MA 01007 Fax: 413-323-0448

Telephone: 413-323-0423



Kelly Slattery, RD, LDN Food Service Director

E-Mail: kslattery@belchertownps.org

Memorandum

To: Belchertown Public Schools Staff

From: Kelly Slattery, Food Service Director

Date: 3/1/17

Re: mySchoolBucks.com

Belchertown Public School's Food Service Department is excited to provide you with a convenient and secure online payment service called mySchoolBucks®. This website allows parents and staff to deposit money directly into your school meal account and view balance/purchase information for the past ninety days. By having money in your account prior to entering the cafeteria, we find that the lunch lines move along much faster.

This new service will be available starting 3/28/17.

To access this service:

- 1. Go to the district web site at www.belchertownps.org.
- 2. Click the quick links button to access lunch menus.
- 3. Click the mySchoolBucks link.
- 4. Or go directly to www.myschoolbucks.com
- 5. From this website you can create your account and deposit money. All you need is your name, school, and staff ID number. The instructions listed on the back of this page will guide you through the process.

Things to know:

- > Staff and students can all have the same mySchoolBucks account.
- > If you have more than one child in the district you can handle all online prepayments from the same online account.
- > Payments may be made with a Visa, MasterCard, and Discover credit or debit card. You may also make a payment using an e-check.
- > In order to use the online prepayment service, a small convenience fee for each transaction will be assessed to cover the bank fees. The convenience fee is \$1.95 per deposit transaction. If you are placing money into multiple meal accounts you will only be assessed the \$1.95 fee once per deposit transaction. Belchertown Public School will not profit from the use of this site. Please Note: You may fund up to \$120 per child, yet a family may pay for all of their children on a single transaction.

Respect ~ Responsibility ~ Relationship ~ Rigor ~ Reflection ~ Resilience

We are very excited to offer this new service and are confident this new system will benefit you and our District. If you choose not to take advantage of the online payment service you may continue to make advance payments via check, which should be made payable to the Town Of Belchertown. Please remember to write your <u>full name</u> on the check.

If you have any questions about these new services, please feel free to contact my office at (413) 323-0442.

Thank You,

Kelly Slattery, RD, LDN

Food Service Director kslattery@belchertownps.org

14 Maple Street, P. O. Box 841, Belchertown, MA 01007 Fax: 413-323-0448

Telephone: 413-323-0423

Kelly Slattery, RD, LDN Food Service Director E-Mail: kslattery@belchertownps.org

Dear Parent or Guardian,

Belchertown Public schools is proud to announce we are upgrading our school lunch program to include online pre-payment through mySchoolBucks.com®. This easy to access system will allow you to make deposits to your student's school lunch account and track their balance online, or on your smartphone. We are confident this system will benefit you and our District. You will be able to set up your student's mySchoolBucks.com account and pay online as of 3/28/17. If you are not able to set up online payment and make a deposit at that time, please continue to send payment via check to the school. Any existing account balances will be forwarded to the new online system.

If you choose not to take advantage of the online payment service you may continue to make advance payments via check, which should be made payable to the Town Of Belchertown. Please remember to write your student's full name on the check. Envelopes will no longer be sent home for lunch payments.

In this letter, you will find your student's pin number which you will use to set up their mySchoolBucks.com account. Students in grades 4-12 will also need this pin number to purchase lunch at school.

mySchoolBucks offers...

- Safety. Virtually eliminates worries about your child carrying money to school.
- Convenience. Make payments when it's convenient for you, 24 hours a day, 7 days a week!
- Control.
- Receive low balance email reminders (set your own limits!)
- Monitor your student's account balances online. If you have more than one student in the school district, you can monitor all their accounts in one place.
- View your student's cafeteria purchases.
- Efficiency.
- Make your payments for all your children in one easy step, even if they attend different schools in the district.
- Flexibility
- Make payments using your VISA, Master Card, Discover credit/debit cards or electronic check.
- Option to have payments made automatically each month.
- Deposit confirmations sent directly to your email account.

Money deposited into mySchoolBucks.com will usually arrive at the school by the next morning. You can set your low balance settings to remind you when it's time to add more money, or set up recurring payments so the system will automatically add money to the account when your balance reaches the threshold you set.

Getting started is easy! Visit www.mySchoolBucks.com and click the "REGISTER FOR A FREE ACCOUNT" button to create an account. A confirmation email will be sent to the address you provide. Simply follow the link included in that email and your registration will be complete. Once you log in, you can add all your students by entering each student's school, their name and student ID number.

mySchoolBucks.com allows you to check balances, review transaction history, and receive low balance alerts from the comfort of your home for no charge. A convenience fee may apply for payments to your student account(s). You will have the opportunity to review any fees (and cancel, if you choose) before you are charged.

If you have any questions, please contact me directly.

Kelly Slattery, RD, LDN Food Service Director (413) 323-0442 kslattery@belchertownps.org

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, sex, religious creed, disability, age, political beliefs, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA.

Persons with disabilities who require alternative means of communication for program information (e.g. Braille, large print, audiotape, American Sign Language, etc.), should contact the Agency (State or local) where they applied for benefits. Individuals who are deaf, hard of hearing or have speech disabilities may contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program complaint of discrimination, complete the USDA Program Discrimination Complaint Form, (AD-3027) found online at: http://www.ascr.usda.gov/complaint_filing_cust.html, and at any USDA office, or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by:

(1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or

(3) email: program.intake@usda.gov.
This institution is an equal opportunity provider

Mosaic Cloud Security

NUTRITION SOLUTIONS





We know keeping your district data safe is your top priority. It's ours, too. That's why at Heartland, we go above and beyond to protect your data by adhering to the highest and most stringent security standards in the industry.

Heartland provides hosted services to more than 100,000 clients and employs numerous data security measures that are continually audited for compliance at the highest level. With **Mosaic Cloud**, you'll not only be able to access program data anywhere there's an internet connection, you'll also receive world-class data protection 24/7.

Heartland's processes for secure data protection:



Build and Maintain a Secure Network

- Install and maintain a firewall configuration
- Change vendor-supplied passwords and security parameters



Safeguard Data

- Protect customer data stored for business or regulatory purposes
- Encrypt all transmissions of customer data over public networks



Maintain a Vulnerability Management Program

- Maintain current anti-virus software on all computers
- Develop and maintain secure systems and applications



Implement Strong Access
Control Measures

- Restrict access to customer data on a need to know basis
- Require unique user ID for access to customer data
- · Restrict physical access to stored data



Regularly Monitor and Test Networks

- Track and monitor all access to networks and data
- Regularly test security applications



Maintain an Information Security Policy

Maintain employee training and information security policies



Mosaic Cloud Security

NUTRITION SOLUTIONS



Data Protection

Heartland employs numerous software packages to protect your district data:

- Microsoft SQL Server manages data, controls access, regulates data viewing/modification, and encrypts backup copies of the data.
- Microsoft Windows Server provides the next line
 of defense by managing the network, including
 authentication and authorization. Employees
 with access to the database are regularly
 reviewed by an audit group.
- The data center operates LogicMonitor and Idera for monitoring data.
- Router/Network Firewalls, Intrusion detection, Application Firewalls and Virus Scans are also employed.
- Data-at-rest encryption within SQL Server is available for a supplemental cost.



Certification & Compliance

Heartland's data center is audited for compliance with Statement on Standards for Attestation Engagements (SSAE) 16.

The Heartland data security team holds the following credentials:

- Certified Information Systems Security Professional (CISSP)
- Certified Payment-Card Industry Security Auditor (CPISA/M)
- · Certified Information Systems Auditor (CISA)
- Certified Information Security Manager (CISM)
- IT Service Management (ITSM)
- Project Management Professional (PMP)
- Certified Ethical Hacker (CEH)



Business Continuity Procedures

Heartland's hosting service resides in a Tier 4 facility – the highest standard in data center security. Our data centers are located in Plano, TX and Sunnyvale, CA and feature:

- Building access managed by a security force
- Multiple independent distribution paths that serve IT equipment
- · Dual-powering of all IT equipment
- Fault-tolerant site infrastructure with electrical power storage and distribution facilities with expected availability of at least 99.995%
- Independently dual-powered cooling equipment, including chillers and heating, ventilating, and air-conditioning (HVAC)



Disaster Recovery Strategy

Heartland maintains a full Disaster Recovery environment, with existing data pipes between data centers. Our high-level strategy is as follows:

- Use Border Gateway Protocol (BGP) to manage the switch to/from the Disaster Recovery environment
- Establish an asynchronous mirror of the production database
 - Use the Availability Groups functionality within SQL Server 2012
 - The mirrored instance of the database will be located in the DR environment
- Test Disaster Recovery readiness on a quarterly basis

MENU PLANNING



Control Costs, Reduce Waste, & Eliminate Overproduction

With Mosaic, you'll have access to the tools and information you need to help you control expenses and experience new levels of program efficiency.





Build Menus With Ease

With more than 400 recipes and over 11,000 ingredients, Mosaic makes it easy to create menus that comply with the Healthy Hunger-Free Kids Act.



Smart Search Tools

Mosaic's smart search functionality is built into every aspect of the software to make finding, managing, and substituting items easier than ever.



Extensive Reporting Options

Streamlined reporting tools give you the information you need to stay compliant, automate forecasting, and reduce over-production.



Available in the Cloud

Update menus at the office, at home, or on the go! With the Cloud, you'll be able to access your program anywhere there's an internet connection.

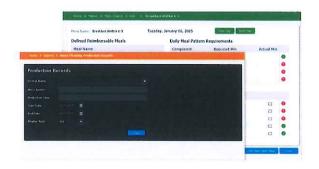


Easy to use

Mosaic's smartly designed screens are simple to navigate, with streamlined processes that guide users to make informed decisions, saving time and boosting efficiency.

Customizable Reports

Customize your reports to get the information you need, while adhering to state and federal requirements. Reports are also available in a variety of formats to fit your district's needs.





Approved by the USDA

USDA-approved for use in certification of compliance with National School Lunch Program meal pattern requirements and for nutrient analyses required in the school meal programs, including the nutrient analysis portion of six cent certification.



ORDERING & INVENTORY



Improve Your Bottom Line

Gain the insight you need to help control costs, manage inventory, and reduce waste. Order all goods and materials effortlessly, and simplify your inventory operations.





Track Physical Inventory

Keep an accurate record of the products available at your district to take the guesswork out of ordering. It's an inventory program that works for you.



Product & Vendor Maintenance

Easily track and manage product usage, purchases, ordering, and costs. Quickly look up vendor information along with a list of contacts for each.



Control Food Costs

Reduce inventory costs by monitoring waste, over-stocking, and shortages. Get the information you need to improve your bottom line.



Mosaic Community

Information is better when it's shared. With Mosaic Community, you can easily share product information with other Mosaic users. Coming in 2017.



Easy Ordering

With Mosaic, you'll be able to easily track and manage all your orders. Place orders to vendors, transfer products from one site to another, and check product availability all in one place.

Manage Inventory

Maintain your inventory with confidence. Enter inventory amounts directly into the system in real-time; item counts are immediately updated across your district.





Available in the Cloud

Access your data from nearly any internetconnected device. You'll have greater flexibility to reference product information, usage, costs and orders, anywhere you need to.



POINT OF SALE



Designed to Keep Your Serving Lines Moving

Serving periods are a breeze with Mosaic's sleek interface and color-coded menus. You'll love the ease and efficiency Mosaic brings to your operation.





Menu Boards You'll Love

Customize your menu boards to your needs. Create enhanced menus with tailored images, colors, and layout options for speed and quick navigation.



Integrates with MySchoolBucks

Easily collect and manage meal payments, reduce cash handling in the line, and get the most up-to-date student balances for faster daily reconciliation.



Enhanced Reporting

Within a few clicks, you'll have access to accurate counting, claims, and reports to assist you with financial management and better decision-making.



Real-Time Communication

Give your cashiers instant updates on the latest information. Quickly send messages to the serving line from the Central Office or manager stations.



Intuitive & User-Friendly

Mosaic's technology is based on understanding and predicting the actions cashiers need to perform, quickly guiding them through each transaction.

Speed-E Modes

With Mosaic Speed-E Modes, your cashiers can quickly close out identical meal sales, make repeated deposits, and sell food items to large groups of students, all at the click of a button.

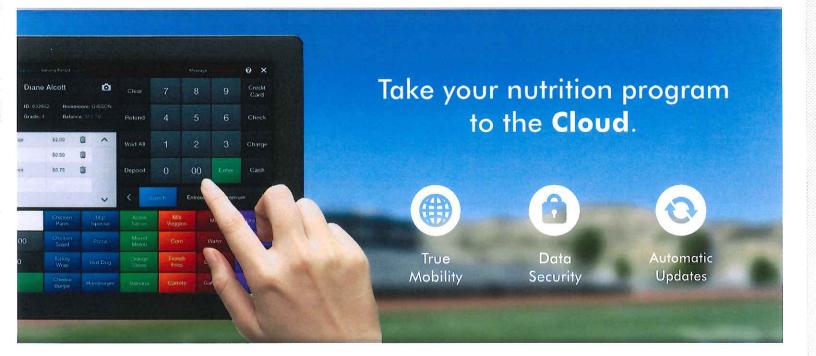


Contribution of the Contri

Go Mobile

Students are always on the go, so why use a
Point of Sale system that's tethered to the cafeteria?
Simply load Mosaic onto a tablet and access your
Point of Sale wherever it's needed most.







Have you ever uploaded a photo or streamed a movie online? If so, then you're already familiar with cloud computing. From the way we share information, store and secure data, and interact online, the Cloud is changing the way we work and live.

But did you know that cloud computing can help you lower IT costs, prevent data loss, and upgrade your school nutrition software automatically? **Mosaic Cloud** is Heartland's fully-hosted school nutrition software system that allows you to access your program data anywhere there's an internet connection.

Say goodbye to managing your own servers, relying on IT for software updates, and making sure your data is properly backed up. With Mosaic Cloud, Heartland maintains all software and servers, performs automatic software updates, and protects your program data in our secure, state-of-the-art datacenter.

KEY FEATURES

- Access program data anytime, anywhere there's an internet connection
- Worry-free software upgrades completely managed by Heartland
- · No servers to install or maintain
- State-of-the-art security features keep your program's data safe
- Real-time data and
 communications
- Reduced maintenance and dependency on IT staff
- · Quick & easy implementation
- Easily scalable to meet the needs of any size district







Always stay connected

Access Mosaic Cloud at any time, from most any internet-connected device. Whether at the office, on a site visit, or at home – wherever you go, your program data will follow.



Simple software upgrades

With Mosaic Cloud, all software updates are performed automatically – there is no need to involve your IT department. Let Heartland manage your technology so you can focus on managing your program.



Protect your data

Your program data is crucial to your operation. With automatic backups and server redundancy, you can rest easy knowing all your Mosaic Cloud information stays safe no matter what happens to your computer.



Minimize upfront costs

Say goodbye to the expense of purchasing, maintaining, and powering server hardware. Mosaic cloud is fully-hosted by Heartland, meaning you only need to pay one annual subscription fee.

Here's what you need to get started with Mosaic Cloud:



Internet Bandwidth – A single POS terminal uses approximately 50 Kbps of bandwidth during peak operations, or when processing one transaction every 3-4 seconds.



Serving line – Mosaic will need to be installed at the POS terminal, and each terminal also requires internet access. Terminals will need SQL Express to operate in offline mode.

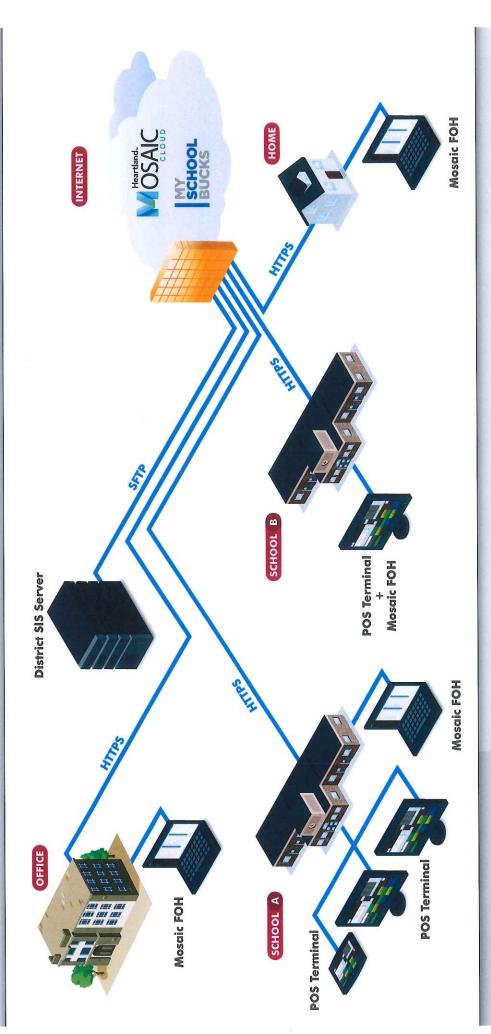


Central Office – There is no software to install at the Central Office; only internet access is required.



Vending (optional) – If you plan to implement vending, 1 vending software installation per cafeteria is required and may be installed on a manager workstation or on a POS terminal.

Heartland To Mosaic Cloud: Network Topology



PREFERRED NETWORK SPECS

3Mbps or greater High Speed Internet*

1Mbps or greater Download: Upload: Districts that don't meet these network specifications may still be eligible for implementation of Mosaic Cloud. Please consult with your sales representative for more information. Performance of some system functions may vary based on

Wired connections are the preferred method of connectivity for Mosaic dient PC's

TOPOLOGY EXPLANATIONS

Security:

order to automate the student/adult installation of an SFTP client in This server will require the SIS data transfer. Heartland's Data Centers adhere to the have the appropriate security measures in place in order to protect against loss, including Tier IV and SSAE Type II. Our misuse or alteration of information. All browser data is communicated over a industry's highest security standards networks and physical data centers



District SIS Server:

POS Terminal:

Data is communicated in real-time the event of a network outage, the between each POS Terminal and the Mosaic Cloud database. In POS Terminals will continue to allow transactions to be

SCHOOL Online Payments:

It also automatically uploads POS terminals on a scheduled interval. transactional data so parents can Mosaic automatically downloads and is synchronized with the POS view their child's account activity online prepayment information